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From my desk at the farm

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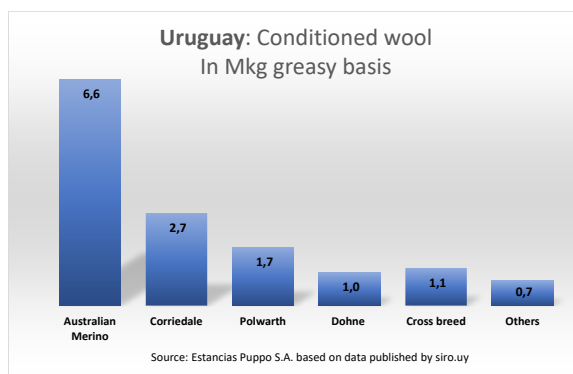
URUGUAYAN WOOL CLIP PRESENTATION

Uruguay is renowned for producing some of the finest wool in the world, thanks to the exceptional quality of its Merino wool. Uruguayan woolgrowers have long been committed to maintaining the highest standards of wool conditioning, and have adopted best practices that are on par with those of other leading wool-producing countries.

The "Acondicionamiento de lanas" guide, developed by the Secretariado Uruguayo de la Lana (SUL), provides a comprehensive set of recommendations for the preparation of Uruguayan wool. The guide ensures that the wool is uniform, free of contamination, and correctly documented, so that wool exporters can confidently handle the product and achieve the highest standards required for processing into quality products. (Source: www.wool.com.uy)

Thanks to SUL's long-term programs aimed at improving shearing methods and clip preparation standards, a high percentage of the wool harvested in Uruguay is produced in accordance with this code of practice. The Tally-Hy shearing system is used, and different types of wool are sorted to ensure that each line is of uniform quality. Official figures from 2022 (siro.uy) show that Uruguay conditioned 13.8 mkg of greasy wool, achieving an increase of 20% compared to the previous year. Of the total conditioned wool, 55.8% was Merino wool, which includes breeds such as Australian Merino, Dohne Merino, and Poll Merino, totalling 7.7 mkg. Even with the inclusion of the conditioned Polwarth wool produced in Uruguay, a significant 68.1% of the wools are finer than 23 microns.

CHART I



Uruguayan wool is known for its softness, strength, and durability, and it is a popular choice for high-end fashion brands and luxury clothing manufacturers. By adhering to the highest standards of wool conditioning, Uruguayan woolgrowers ensure that their wool is of the highest quality and that it meets the needs of discerning customers around the world.

It's important to note that Uruguay is a country free of the mulesing practice, ensuring ethical treatment of animals in our production process.



AVERAGE OBJECTIVE MEASUREMENTS FOR THE 2021 HARVEST

The average objective measurements for the 2021 harvest show an average diameter of 21.7 mic and an average scoured yield of 77.4%. This chart highlights the different averages for the majority of wool breeds produced in Uruguay.

Chart II shows the different averages of both parameters for the majority wool breeds produced in Uruguay.

CHART II

Breed	Average diameter in microns	Scoured Yield at 17% Regain in %
Merino	19,4	76,8
Dohne	21,4	76,8
Polwarth	22,5	79,4
Merilin	23,6	74,5
Cross breed	23,8	77,4
Corriedale	27,0	78,9
Total	21,7	77,4

Source: Secretariado Uruguayo de la lana.

Estancias Puppo S.A. is the largest exporter of greasy fine wool in Uruguay, renowned for its top-quality. The company is dedicated to selecting only the best farm lots of fine wool that meet the highest standards of animal welfare, sustainability, and packaging. Wool is carefully obtained on farms that comply with the code of practice during the shearing process to ensure that the sheep are not harmed in any way.

In recent years, Estancias Puppo S.A. has expanded its offering by adding wool lots certified under the Responsible Wool Standard (RWS) and the Global Organic Textile Standard (GOTS). These certifications reflect the company's commitment to sustainable and ethical practices throughout the entire wool supply chain. The RWS certification ensures that the wool is sourced from farms that meet strict animal welfare and environmental standards, while the GOTS certification guarantees that the wool is produced in an environmentally friendly and socially responsible way.

By choosing Estancias Puppo S.A. as a wool supplier, you can be confident that you are getting top-quality wool that has been sourced responsibly and sustainably. Contact us to learn more about our products, and how we can meet your wool sourcing needs.

URUGUAYAN WOOL EXPORTS

GREASY WOOL

Uruguay's greasy wool exports totaled 7.2 million kilograms on a greasy basis, with a value of 28.2 million US dollars. Estancias Puppo was the largest exporter of fine greasy wool in Uruguay for the seventh consecutive year, with our excellent quality fine wool being sold to different overseas markets.

China is the main destination for Uruguay's total raw wool exports, representing 70.4% of the total revenue, followed by Bulgaria, Italy, India, Spain and the United Kingdom.

SCOURED WOOL

Uruguay's scoured wool exports in 2022 were 3.3 million kilograms on an effective weight basis, equivalent to 19.6 million US dollars. Egypt was the main destination for our scoured wool, followed by India, China, Italy, the United States and the United Arab Emirates, out of 18 destinations.

WOOL TOPS

Uruguay's foreign wool tops sales grew during 2022, totaling 11.8 million kilograms, equivalent to 94.2 million US dollars. The main destinations for the wool tops were Germany, Italy, Turkey, and Poland.

Source: Uruguayan Customs Office

